SCANTRON
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Proposal for
Guilford County Schools, NC
Achievement Series Renewal District Wide License

Developed For:
Wes Leiphart
E-Mail: leiphaw@gcsnc.com

Prepared By:
Brian Mills, Account Executive
Education Sales, Testing and Assessment Division

Brian Mills
(800) 722-6876 Ext. 7749 Fax: (703) 327-4444
www.scantron.com
brian_mills@scantron.com

34 Parker, Irvine, CA 92618-1604

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PRICE PROPOSAL

IMPORTANT REQUIREMENT FOR PROCESSING PURCHASE ORDERS:

Please submit your PO to match the product description, product code, unit price and total exactly as itemized below. If you have any questions, please contact:

Brian Mills, Account Executive

Date: 5/4/2007	**Contact: Wesley Leiphart**
Name of Institution: GUILFORD COUNTY SCHOOL DISTRICT	
Address: 712 N. Eugene Street	
GREENSBORO, NC 27401	
Phone: 336-370-8106 Fax: Email: leiphaw@gcsnc.com	

	Product	Product Code	List Unit Price	List Total
66000	**Achievement Series & Performance Series. Performance Series 4 subjects-Math, Reading, Science and Language Arts-Annual License, renewable each year.**	ASPS	**$3.84**	**$253,499.99**
0	**For use with Performance Series. Per student charge. Annual Subscription No Charge when purchasing 2 or more subjects.**	SC-ONLINE-PS	**$0.00**	**$0.00**
	SUBTOTAL			**$253,499.99**
	Tax			
	Ground Shipping Costs			
	TOTAL			**$253,499.99**

**** Please fax order to Scantron Corporation at 619-615-0516.**

Terms are Net 30. Prices are good for 30 days.
SCANTRON reserves the right to change prices at any time without prior notice.
Advance payments for training, if unused for 9 months, are non-refundable and become the property of Scantron.

Thank you. Scantron appreciates your business.

Regards,

Brian Mills

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Software Training Classes

Scantron offers **On-Site** Software Training (at your site or at our site).

Basic computer skills and a working knowledge of the operating system are REQUIRED prior to training. Training classes are conducted in English only.

Training is conducted on current versions only.

Training Methods

On-Site:

A minimum of 30 days is required to schedule training. Price includes travel & expenses within the Continental US. Upon your signed Confirmation of Training date(s), we will make the necessary travel arrangements. Travel arrangements are non-refundable.

Expedited Training Schedules (less than 30 days advance notice from receipt of purchase order) are available for an additional fee. Expedite fees: $500 minimum or adjusted amount from the 21-day advance published airline rate (whichever is greater).

On-Site training is limited to a single software package per day. The number of participants is limited to fifteen (15). Additional sessions can be purchased/scheduled if necessary.

Training sessions can be held at our Corporate Headquarters in Irvine, California. You are responsible for your expenses and the cost of the training class. [Details upon Request]

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June 21, 2007

RE: Sole Source Procurement

This letter is to confirm that ***ACHIEVEMENT Series***™ is a trademarked proprietary product of Scantron Corporation, and is sold in the state of North Carolina together with related staff development only through our employee, Brian Mills, or through authorized Scantron Corporation resellers. Buying ***ACHIEVEMENT Series***™ and staff development as a package through either our employee or an authorized Scantron corporation reseller, results in the lowest possible pricing in accordance with the Company's pricing policy.

ACHIEVEMENT Series™ is a highly flexible, content-neutral, web-based test development and delivery system capable of managing the school district's fixed-form testing and assessment needs, while supporting integrated classroom quizzing and testing. This system's unique collaboration model supports online question creation and reviewing capabilities. It enables divergent groups of people, such as teachers, administrators, curriculum and testing directors to work together interactively to develop tests and share information.

We at Scantron Corporation thank you for your confidence in Scantron and its products, and trust that it will help make a difference in education within your school system.

Very truly yours,

Brian Mills
Sr. Account Executive
Scantron Corporation

FEID – 95-2767912

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