



Guilford County Schools

June 9, 2008

Beth Polcari
Scholastic
524 Broadway
New York, NY 10012

Dear Beth Polcari:

Please find attached the contract between Scholastic and Guilford County Schools (GCS) for the READ 180 Program. This letter of obligation is to indicate that GCS intends to pay Scholastic the full amount of \$1,086,975.00 over two fiscal years. We have filled out the deferred billing request indicating an amount of \$534,925.00 be paid in Fiscal Year 1 (July 1, 2008 (now) – June 30, 2009) and the remaining balance of \$552,050.00 be paid in Fiscal Year 2 (July 1, 2009 – June 30, 2010). Year 1 amount will be paid by July 31, 2008 and Year 2 amount will be paid by July 31, 2009. This total amount will cover the following as indicated on Exhibit A:

- Instructional Materials
- On site support visits (two per year to each teacher)
- On site Facilitators training for the on line course
- Implementation and Evaluation Services package
- District Technical Support Plan and cost of support for 3 servers
- READ 180 seminars
- Implementation training for new teachers
- Follow-up training for new teachers
- Leadership training for New Administrators

If you have any questions or need additional information regarding the billing or payments, please don't hesitate to call. We look forward to the Reading success of our middle school students.

Sincerely,

Sharon S. Ozment,
Co-Interim Superintendent

Enclosure: